# **People's Leasing & Finance PLC**

(A Subsidiary of People's Bank)

Rated A+(lka) by Fitch Ratings Lanka Interim Financial Statements for the six months ended 30th September 2020

## STATEMENT OF PROFIT OR LOSS

		Company		Group				
For the six months ended 30th September	2020 Rs. '000	2020 2019		2020 Rs. '000	2019 Rs. '000 Restated	Change %		
	Unaudited	Unaudited		Unaudited	Unaudited			
Interest income	12,112,941	15,943,249	(24.0)	12,980,952	16,809,667	(22.8)		
Less: Interest expense	6,992,295	8,145,489	(14.2)	7,141,595	8,301,801	(14.0)		
Net interest income	5,120,646	7,797,760	(34.3)	5,839,357	8,507,866	(31.4)		
Fee and commission income	838,182	833,822	0.5	550,007	624,819	(12.0)		
Fee and commission expenses	-	-	-	-	-			
Net fee and commission income	838,182	833,822	0.5	550,007	624,819	(12.0)		
Net earned premiums	-	-	-	2,550,367	2,564,114	(0.5)		
Net gain/(loss) on financial assets - FVTPL	50,429	(1,487)	3,491.3	88,711	(2,271)	4,006.3		

Other exercises income	14.006	4 457	014 0	00.706	145 115	(21.0)
Other operating income	14,006	4,457	214.2	99,796	145,115	(31.2)
Total operating income	6,023,263	8,634,552	(30.2)	9,128,238	11,839,643	(22.9)
Less: Impairment for loans and other losses						
Individual impairment	58,565	19,099	206.6	58,565	19,099	206.6
Collective impairment	1,075,873	1,243,166	(13.5)	1,195,293	1,219,454	(2.0)
Other losses	266,605	329,855	(19.2)	266,376	420,098	(36.6)
Net operating income	4,622,220	7,042,432	(34.4)	7,608,004	10,180,992	(25.3)
Less:						
Personnel expenses	1,429,975	1,867,828	(23.4)	1,850,334	2,290,676	(19.2)
Depreciation of property, plant and equipment	352,655	360,836	(2.3)	306,264	350,947	(12.7)
Amortisation and impairment of intangible assets	48,215	36,345	32.7	49,601	37,641	31.8
Benefits, claims and underwriting expenditure	-	-	_	1,268,321	1,764,822	(28.1)
Other operating expenses	810,437	1,141,520	(29.0)	978,660	1,415,473	(30.9)
Total operating expenses	2,641,282	3,406,529	(22.5)	4,453,180	5,859,559	(24.0)
<b>Operating profit before tax on financial</b> services	1,980,938	3,635,903	(45.5)	3,154,824	4,321,433	(27.0)
Less: tax on financial services	457,574	1,129,030	(59.5)	471,768	1,145,089	(58.8)
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Profit before income tax	1,523,364	2,506,873	(39.2)	2,683,056	3,176,344	(15.5)				
Less: Income tax expense	538,883	863,840	(37.6)	847,795	1,070,041	(20.8)				
Profit for the period	984,481	1,643,033	(40.1)	1,835,261	2,106,303	(12.9)				
Profit attributable to:										
Equity holders of the company	984,481	1,643,033	(40.1)	1,651,481	2,000,411	(17.4)				
Non-controllng interest	-			183,780	105,892	73.6				
Profit for the period	984,481	1,643,033	(40.1)	1,835,261	2,106,303	(12.9)				
Basic/Diluted earnings per ordinary share (Rs.)	0.60	1.03	(41.7)	1.01	1.25	(19.2)				
The above figures are provisional and subject to audit.										
Figures in brackets indicate deductions.										

## STATEMENT OF COMPREHENSIVE INCOME

		Company			Group	
For the six months ended 30th September	2020	2019	Change	2020	2019	Change
	Rs. '000	<b>Rs.</b> '000	%	<b>Rs.</b> '000	<b>Rs.</b> '000	%
		Restated			Restated	
	Unaudited	Unaudited		Unaudited	Unaudited	
Profit for the period	984,481	1,643,033	(40.1)	1,835,261	2,106,303	(12.9)
Other comprehensive income/(expenses) (net of tax)						
Actuarial gains and losses on defined benefit plans	-	_	_	(116)	-	(100.0)
Gains/ (losses) on re-measuring available-for-sale						
financial assets	50,685	12,810	295.7	64,008	12,309	420.0
Net gains/(losses) arising from translating the						
Financial Statements of the foreign subsidiary	-	-	-	(18,670)	66,527	(128.1)
Other comprehensive income for the period, net of						
taxes	50,685	12,810	295.7	45,222	78,836	(42.6)
Total comprehensive income for the period	1,035,166	1,655,843	(37.5)	1,880,483	2,185,139	(13.9)
Profit attributable to:						
Equity holders of the company	50,685	12,810	295.7	41,891	78,836	(46.9)
Non-controllng interest	-	-	-	3,331	-	100.0
Other comprehensive income for the period, net of						
taxes	50,685	12,810	295.7	45,222	78,836	(42.6)
Total comprehensive income for the period	1,035,166	1,655,843	(37.5)	1,880,483	2,185,139	(13.9)

The above figures are provisional and subject to audit. Figures in brackets indicate deductions.

#### DEBENTURE INFORMATION

Market Prices for the six months ended 30th September 2020

Debenture Type	Highest Rs.	Lowest Rs.	Last Traded Rs.
2015 - 5 Years - 9.95% p.a. payable annually	Has not been traded		
2016 - 4 Years - 12.25% p.a. payable semi-annually	Has not been traded		
2016 - 5 Years - 12.60% p.a. payable semi-annually	H	Ias not been tra	aded
2018 - 4 Years - 12.40% p.a. payable annually	H	Ias not been tra	aded
2018 - 5 Years - 12.80% p.a. payable annually	H	Ias not been tra	aded

#### **Interest Rates**

Debenture Type	Coupon Rate (%)	Annual Effective Rate (%)
2015 - 5 Years - 9.95% p.a. payable annually	9.95	9.95
2016 - 4 Years - 12.25% p.a. payable semi-annually	12.25	12.63
2016 - 5 Years - 12.60% p.a. payable semi-annually	12.60	13.00
2018 - 4 Years - 12.40% p.a. payable annually	12.40	12.40
2018 - 5 Years - 12.80% p.a. payable annually	12.80	12.80

## **Interest Rates of Comparable Government Securities**

6 Months Treasury Bill	4.64%
1 Year Treasury Bill	4.88%
3 Year Treasury Bond	5.72%
5 Year Treasury Bond	6.57%

Debenture Type	Current Yield (%)	Yield to Maturity (%)
2015 - 5 Years - 9.95% p.a. payable annually	9.95	.95
2016 - 4 Years - 12.25% p.a. payable semi-annually	12.25	2.25
2016 - 5 Years - 12.60% p.a. payable semi-annually	12.60	2.60
2018 - 4 Years - 12.40% p.a. payable annually	12.40	2.40
2018 - 5 Years - 12.80% p.a. payable annually	12.80	2.80

## **Current Yield & Yield to Maturity**

## INFORMATION ON ORDINARY SHARES OF THE COMPANY

## **Market Price**

	2020	2019
	Rs.	Rs.
Highest price during the quarter ended 30th September :	13.60	16.30
Lowest price during the quarter ended 30th September :	11.00	13.90
Last traded price as at 30th September :	13.10	14.80

## **Issued Capital**

Issued Capital as at 30th September 2020 was represented by the number of shares in issue as given below;

	As at 30th Se	ptember 2020	As at 30th Se	ptember 2019
	Number Rs.		Number	Rs.
Ordinary shares	1,579,862,482	11,886,073,308	1,579,862,482	11,886,073,308
Transfer from preference shares on				
redemption	-	1,350,000,000	-	1,350,000,000
Scrip Dividend	47,840,906	679,340,867	47,840,906	679,340,867
Total	1,627,703,388	13,915,414,175	1,627,703,388	13,915,414,175

# STATEMENT OF FINANCIAL POSITION

	Company				Group			
As at	30.09.2020	30.09.2019	Change	31.03.2020	30.09.2020	30.09.2019	Change	31.03.2020
	Rs. '000	<b>Rs.</b> '000	%	<b>Rs.</b> '000	Rs. '000	<b>Rs.</b> '000	%	<b>Rs.</b> '000
		Restated				Restated		
	Unaudited	Unaudited		Audited	Unaudited	Unaudited		Audited
Assets								
Cash and cash equivalents	4,186,405	2,359,330	77.4	7,164,139	4,304,680	2,670,498	61.2	7,693,032
Balances with banks & financial institutions	6,533,991	3,583,329	82.3	3,207,440	10,407,520	7,136,355	45.8	6,661,407
Financial assets -Fair value through profit or	2 004 247			4 001 510	0 (1 1 0 0 0	<b>-</b> 10, 100		1 4 00 500
loss	2,994,347	16,684	17,847.4	1,031,719	3,614,308	548,480	559.0	1,198,592
Loans and receivables - Leases	78,777,427	83,842,404	(6.0)	82,401,998	78,777,427	83,842,404	(6.0)	82,401,998
Loans and receivables - Hire purchase	80,930	362,033	(77.6)	218,213	2,445,215	2,565,963	(4.7)	2,953,172
Loans and receivables - Others	61,556,572	64,271,737	(4.2)	65,127,300	66,129,406	68,069,140	(2.8)	68,779,764
Insurance and reinsurance receivables	-	-	-	-	847,845	1,068,712	(20.7)	1,194,933
Financial assets - Fair value through other comprehensive income	375,066	375,593	(0.1)	324,381	993,081	1,816,354	(45.3)	1,455,702
		0.0,070	(012)	021,001	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,010,001	(1010)	1,100,102
Debt instrument - Amortised cost	8,208,200	8,370,290	(1.9)	4,106,963	8,880,135	8,370,290	6.1	4,813,439
Current tax receivables	68,680	-	100.0	-	68,680	-	100.0	-
Investments in subsidiaries	3,213,788	3,213,788	-	3,213,788	-	-	-	-
Investment property	_	-	-	-	1,131,652	1,131,596	0.0	1,131,652
Right-of-use assets	1,713,940	2,036,923	(15.9)	1,939,450	1,464,957	1,587,449	(7.7)	1,639,482
Property, plant and equipment	1,089,693	1,080,021	0.9	1,143,929	3,897,365	4,146,867	(6.0)	3,998,370
Goodwill and intangible assets	209,366	298,434	(29.8)	257,581	329,582	403,808	(18.4)	368,574
Deferred tax assets	-	-	-	376,291	100,454	63,779	57.5	471,841
Other assets	922,592	858,651	7.4	1,147,001	1,185,442	971,940	22.0	1,235,329
Total assets	169,930,997	170,669,217	(0.4)	171,660,193	184,577,749	184,393,635	0.1	185,997,287

Liabilities								
Due to banks	5,979,123	11,896,677	(49.7)	7,938,185	8,658,607	14,637,416	(40.8)	10,978,046
Due to customers	108,253,162	99,746,450	8.5	106,701,027	109,495,402	100,659,844	8.8	107,685,592
Debt securities issued	18,275,444	21,096,652	(13.4)	18,479,260	18,142,627	20,963,785	(13.5)	18,338,039
Other financial liabilities	2,867,168	2,931,732	(2.2)	3,014,117	2,658,005	3,029,153	(12.3)	2,829,708
Insurance liabilities and reinsurance payable	-	-	-	-	4,551,186	5,113,841	(11.0)	5,065,220
Lease liabilities - Amortised cost	1,733,072	1,900,244	(8.8)	1,909,098	1,465,690	1,439,061	1.9	1,594,245
Current tax liabilities	-	645,548	(100.0)	1,803,309	362,115	708,059	(48.9)	2,077,418
Deferred tax liabilities	59,065	837,179	(92.9)	-	479,009	1,177,845	(59.3)	418,132
Other liabilities	1,482,500	1,466,057	1.1	1,568,565	1,574,360	1,608,040	(2.1)	1,700,685
Total liabilities	138,649,534	140,520,539	(1.3)	141,413,561	147,387,001	149,337,044	(1.3)	150,687,085
Equity								
Stated capital	13,915,414	13,915,414	-	13,915,414	13,915,414	13,915,414	-	13,915,414
Statutory reserve fund	2,205,344	2,142,270	2.9	2,205,344	2,234,608	2,155,062	3.7	2,235,077
Retained earnings	15,212,134	14,131,427	7.6	14,227,988	18,166,591	16,322,663	11.3	16,517,824
Other reserves	(51,429)	(40,433)	(27.2)	(102,114)	330,490	287,039	15.1	285,103
Total equity attributable to equity holders of	31,281,463	30,148,678	3.8	30,246,632	34,647,103	32,680,178	6.0	32,953,418
Non-controlling interest	-	-	-	-	2,543,645	2,376,413	7.0	2,356,784
Total equity	31,281,463	30,148,678	3.8	30,246,632	37,190,748	35,056,591	6.1	35,310,202
Total liabilities and equity	169,930,997	170,669,217	(0.4)	171,660,193	184,577,749	184,393,635	0.1	185,997,287
Contingencies	834,083	595,470	40.1	689,290	851,972	595,470	43.1	707,179
Commitments	6,919,863	7,975,008	(13.2)	4,627,602	6,919,863	8,017,121	(13.7)	4,643,436
Net assets value per ordinary share (Rs.)	19.22	18.55	3.6	18.58	21.29	20.11	5.9	20.25

#### CERTIFICATION

We, the undersigned, being the Chief Executive Officer and the Chief Finance Manager of People's Leasing & Finance PLC certify jointly that:

a) the above statements have been prepared in compliance with the format and the definitions prescribed by the Central Bank of Sri Lanka;b) the information contained in these statements have been extracted from the unaudited financial statements of People's Leasing & Finance

PLC unless indicated as audited.

(sgd.)

**A.S. Ibrahim** *Chief Executive Officer*  (sgd.) **Omal Sumanasiri** *Chief Manager Finance* 

02nd November 2020 Colombo

# SELECTED PERFORMANCE INDICATORS

	As at 30.09.2020		As at 30.09.2019	
Item				
Regulatory Capital Adequacy (%)	Actual	Required	Actual	Required
Tier 1 Capital Adequacy ratio	15.93	7	15.29	7
Total Capital Ratio	16.77	11	16.11	11
Capital Funds to Total Deposit Liabilities Ratio	28.33	10	30.44	10
Quality of Loan Portfolio (%)				
Gross - Non-Performing Loans Ratio		10.18		6.63
Net - Non-Performing Loans Ratio		2.29 1		1.28
Net - Non-Performing Loans to Core Capital Ratio		11.84 7		7.31
Provision Coverage Ratio		63.41 6		69.56
Profitability (%)				
Net Interest Margin		6.45	9.78	
Return on Assets		1.78		3.01
Return on Equity		6.40		11.44
Cost to Income Ratio		43.86		39.60
Liquidity				
Available Liquid Assets to Required Liquid Assets				
(minimum 100%)		232.13		104.02
Liquid Assets to external funds		14.24		10.33
Memorandum information				
Number of branches		104		103
	A+ (lka) by Fitch I Limite	0	AA- (lka) by Fitch Limite	0
External Credit Rating				

## SHAREHOLDERS' INFORMATION

## Twenty Largest Ordinary Shareholders as at 30th September 2020

Twenty largest ordinary shareholders of the Company as at 30th September 2020 were as follows;

No.	Name of the Shareholder	No. of Shares	%
1	People's Bank	1,220,777,540	75.00
2	Employees Provident Fund	88,345,465	5.43
3	BNYM SA NV RE-Neon Liberty Lorikeet Master Fund LP	64,155,320	3.94
4	National Savings Bank	44,990,502	2.76
5	Rubber Investment Trust Limited A/C # 01	16,914,702	1.04
6	Bank of Ceylon No. 1 Account	11,800,434	0.72
7	Employees Trust Fund Board	8,087,592	0.50
8	Sri Lanka Insurance Corporation Ltd-General Fund	7,235,629	0.44
9	Ceylon Investment PLC A/C # 01	5,104,933	0.31
10	Perera And Sons Bakers Pvt Limited	5,000,000	0.31
11	AIA Insurance Lanka Limited A/C No.07	4,969,904	0.31
12	Mr. Merrill Joseph Fernando	4,768,168	0.29
13	Mr. Herbert Beruwalage	4,176,170	0.26

14	Ceylon Guardian Investment Trust PLC A/C # 02	3,243,679	0.20
15	Commential Barly Of Corleg DI C (Matus come (Best) I tol	2 000 000	0.10
15	Commercial Bank Of Ceylon PLC/Metrocorp (Pvt) Ltd	3,000,000	0.18
16	Hatton National Bank PLC A/C No.4 (HNB Retirement Pension Fund)	2,802,101	0.17
17	Akbar Brothers Pvt Ltd A/C No 1	2,065,214	0.13
18	AIA Insurance Lanka Limited A/C No.06	2,054,702	0.13
	Guardian Fund Management Limited/The Aitken Spence And Associated Companies		
19	Executive Staff Providen	1,602,381	0.10
20	Ceylon Investment PLC A/C # 02	1,510,525	0.09

#### **Public Holding**

The percentage of ordinary shares held by the public as at 30th September 2020 was 24.94% and the number of shareholders representing the public holding was 10,057.

## Directors'/ CEO's Holding in Shares as at 30th September 2020

The number of ordinary shares held by the directors and CEO as at 30th September 2020 were as follows;

Name	Position	No. of Shares
Mr.Sujeewa Rajapakse	Chairman	143,054
Mr. Rohan Pathirage	Director	247,267
Mr.Azzam A. Ahamat	Director	-
Mr.S. Ahangama	Director	-
Mr.K.C.J.C. Fonseka	Director	49,968
Mr.C.J.Wijetillake	Director	-
Mr.U.L.A.W. Bandara	Director	-
Ms.M.C. Pietersz	Director	-
Mr. R. Kodituwakku	Director	-
Mr. Ahamed Sabry Ibrahim	CEO	-

#### Float adjusted Market Capitalisation

The Float adjusted market capitalization as at 30th September 2020 - Rs. 5,318,336,703

The Float adjusted market capitalization of the Company falls under Option 3 of Rule 7.13.1 (a), of the Listing Rules of the Colombo Stock Exchange and the Company has complied with the minimum public holding requirement applicable under the said option.